

Varipulse™ Platform

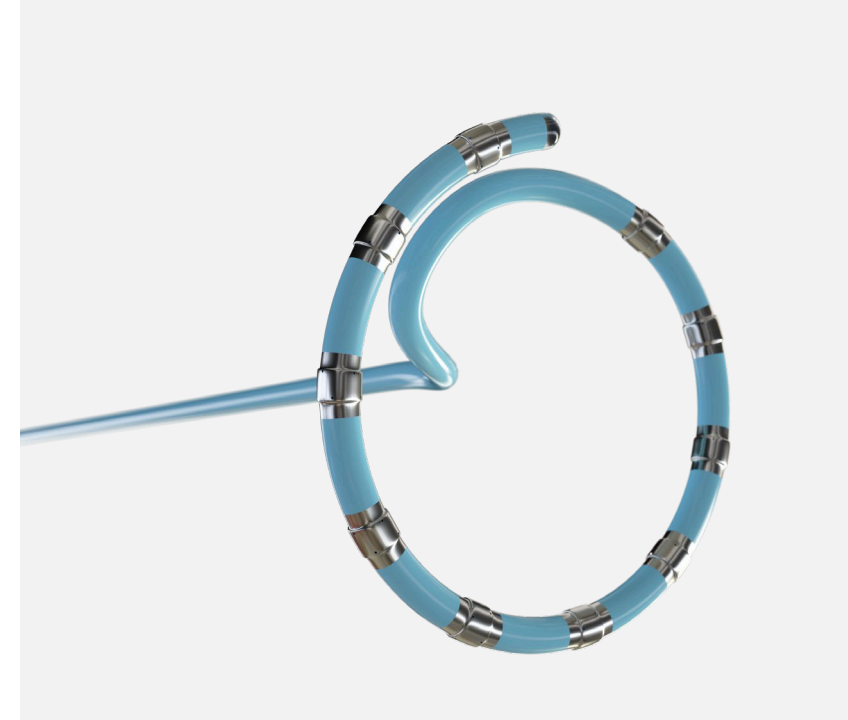
Best Innovative Device-Technology of the Year

Emanuele Merola
Marketing Manager

Giovanna Barbara Serena Perrotta
New Technology Manager

April 2025

Johnson & Johnson
MedTech



Life Science Excellence Awards

Contents

1. Rationale
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3. Results
4. Why Varipulse™ is considered Innovative

Italian Marketing Team Members



Emanuele Merola
Marketing Manager



Chiara Pintor
Product Manager



Valeria Violante
New Technology Development
Manager



Giovanna Perrotta
New Technology Manager

2%¹

of population in Italy is affected by Atrial Fibrillation (AF), with prevalence rates increasing in individuals over **65**.

120k¹

every year new cases of Atrial Fibrillation are diagnosed in Italy, with numbers on the rise **due to an improved screening methods**.

3,5%²

of patients with Atrial Fibrillation are **treated with catheter ablation**

Unmet needs ^{3,4,5}

Atrial Fibrillation Ablation



1 Risk of Collateral Damage

Radiofrequency (RF) and Cryoablation destroy tissue through thermal conduction, increasing the risk of damage to surrounding structures:

- Esophagus → risk of atrio-esophageal fistula
- Phrenic nerves → potential diaphragmatic paralysis
- Coronary vessels → vascular damage, leading to ischemia
- Atrial wall → risk of pulmonary vein stenosis

2 Efficacy and Durability of Lesions

Rf and Cryoablation lesions may be incomplete due to:

- Variability in tissue resistance (e.g., epicardial fat)
- Poor catheter-tissue contact

3 Procedure Time and Easy of Use

RF and Cryoablation requires:

- Precise catheter movements to ensure lesion continuity
- Constant temperature and contact monitoring
- Prolonged application time for each mapping point

4 Standardized and reproducible Technology

For atrial fibrillation ablation:

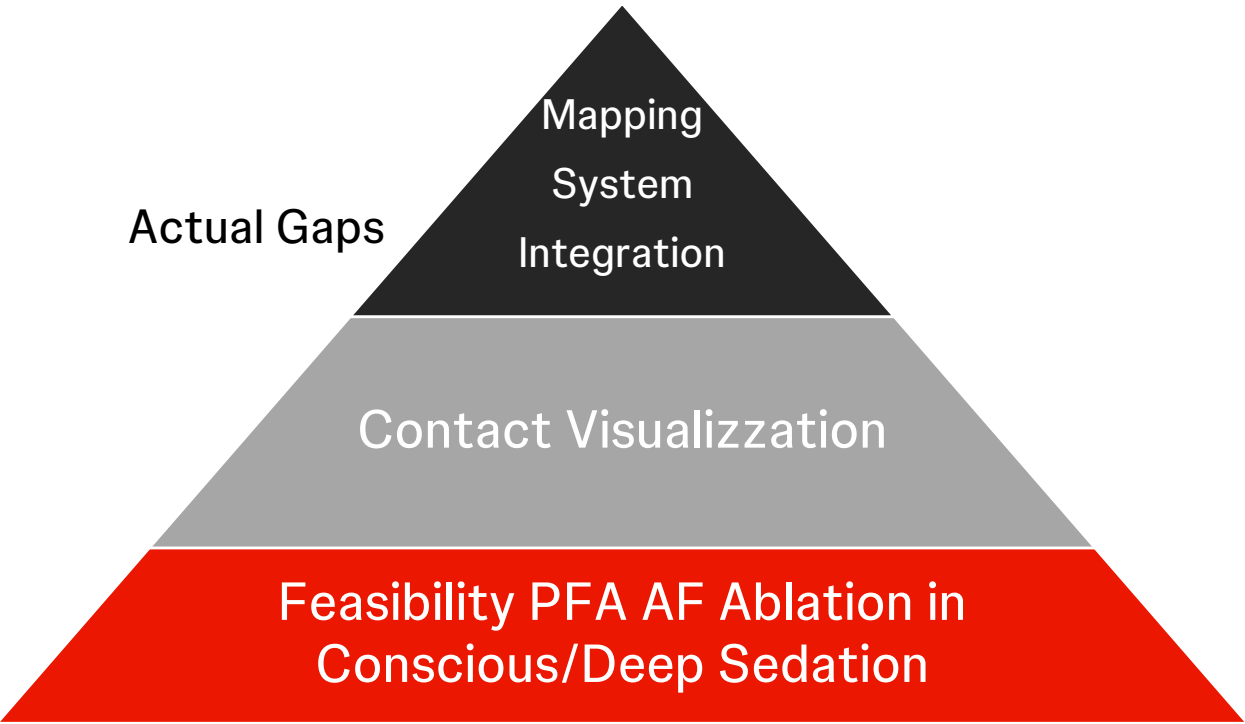
- RF outcomes highly depend on operator expertise
- Pulsed Field Ablation (PFA) enables a more standardized approach, less reliant on individual skill levels

Atrial Fibrillation Ablation

Actual Context

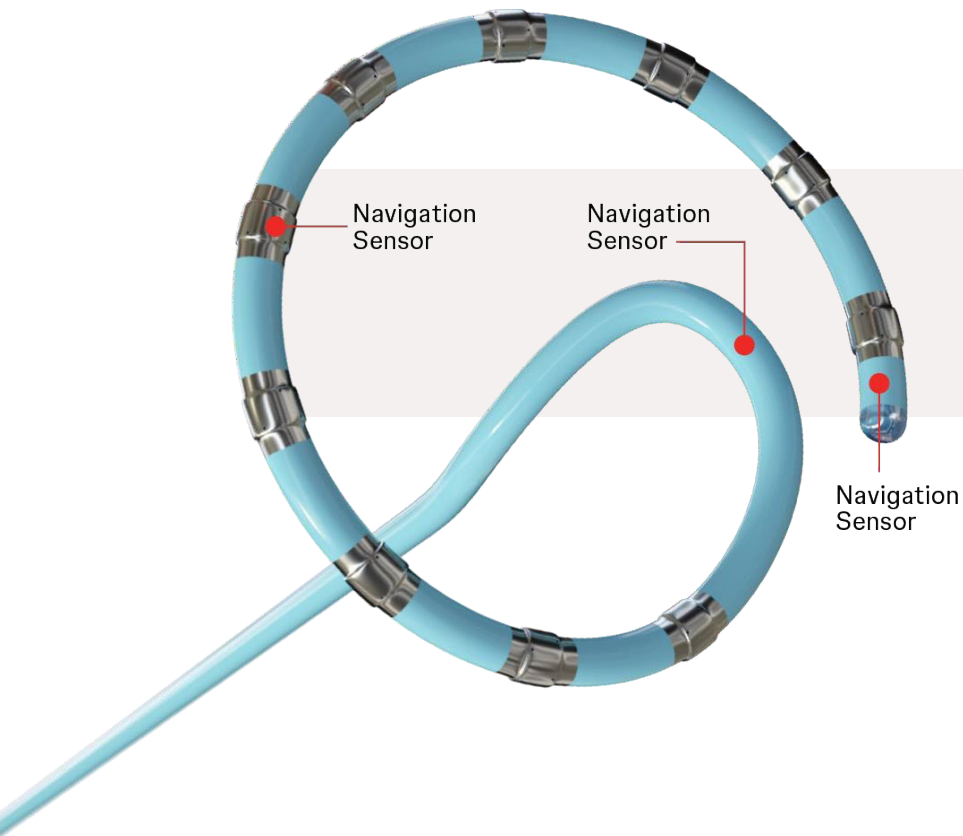
Atrial Fibrillation Ablation Market	<ul style="list-style-type: none">• Market Growth: Atrial fibrillation is the most common cardiac arrhythmia, with a rising prevalence due to an aging population.• Rising Demand for Safe and Effective Solutions: AF treatment is increasingly shifting toward less invasive technologies that reduce risks and procedure times while improving long-term efficacy.
Evolution of Ablation Technologies	<ul style="list-style-type: none">• Radiofrequency (RF) Ablation: The gold standard but associated with risks of collateral tissue damage and variability in lesion quality.• Cryoablation: Limitations in terms of flexibility and the risk of phrenic nerve injury.• Laser and Ultrasound: Used in some centers but less widespread compared to RF and cryoablation.
Emerging key Competitors in the PFA Segment	<ul style="list-style-type: none">• Medtronic• Boston Scientific• Abbott

“Varipulse™ Strategic Positioning”

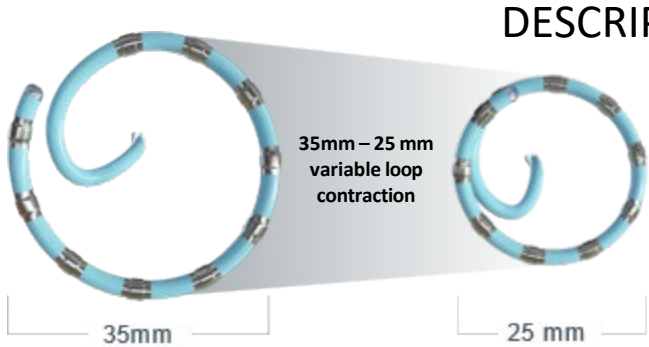
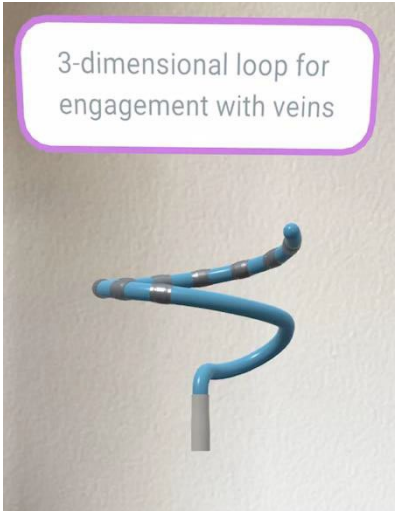


VARIPULSE™ Platform: Catheter

Designed to adapt in the Moment



J&J MedTech



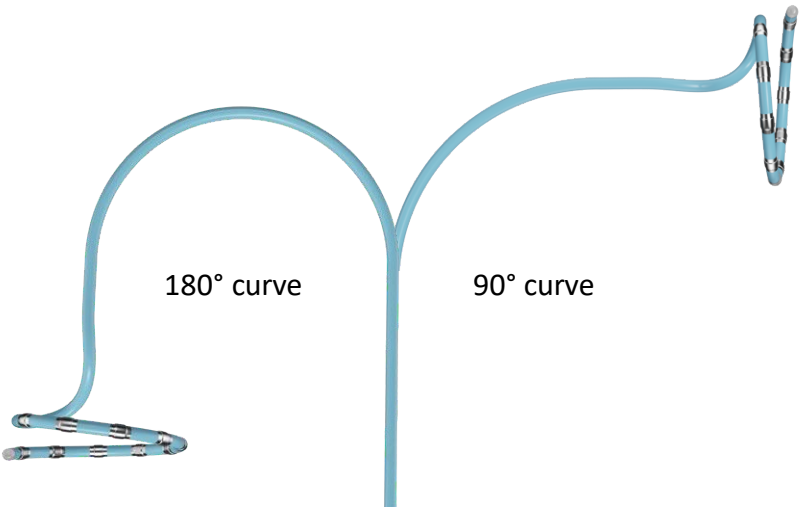
DESCRIPTION

Ten irrigated 3mm electrodes spaced 7mm center-to-center that electro-anatomically map, emit pulsed field for ablation, and allow pacing per electrode.

Corkscrew shaped variable loop size adjusts to fit the patient's anatomy.

Designed for Mapping Integration

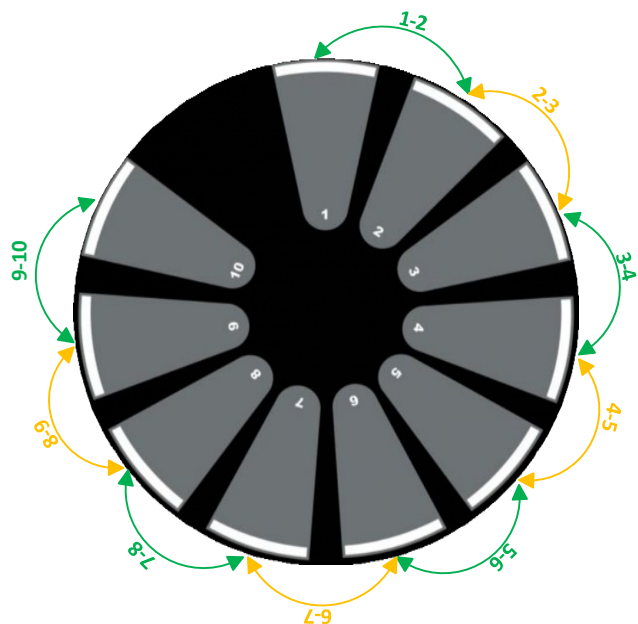
3 Single Axis Sensor locations for accurate visualization on the CARTO™ System.



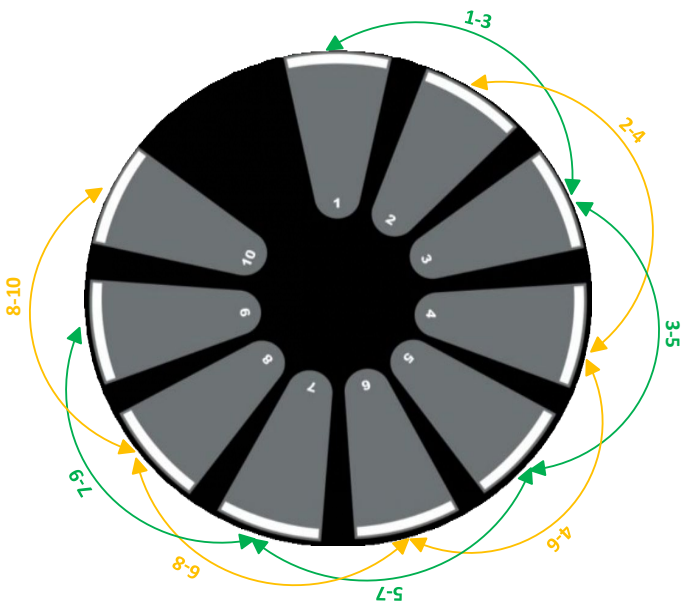
The VARIPULSE™ Catheter is built on a bi-directional, 8 Fr platform compatible with the CARTO VIZIGO™ Sheath or similar 8.5 F inner lumen sheath.

VARIPULSE™ Platform: Catheter Ablation Sequence

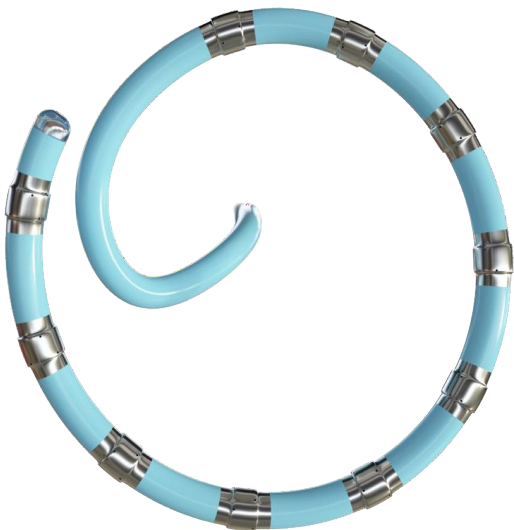
DESCRIPTION



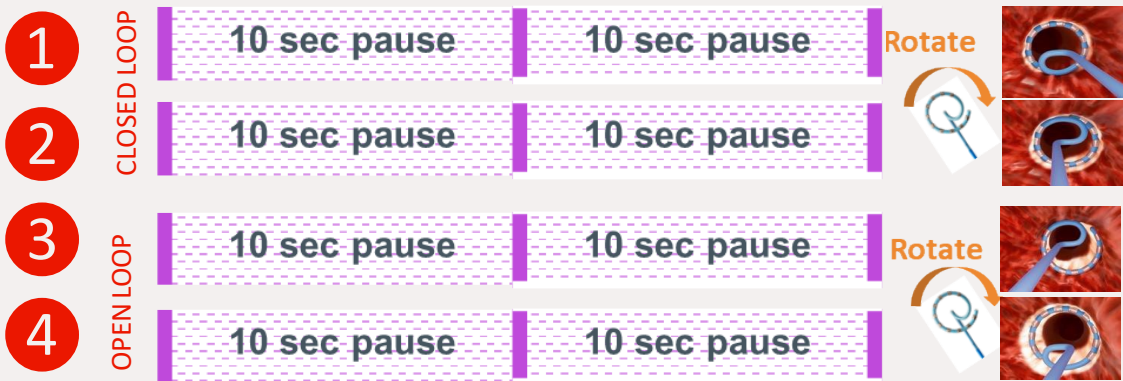
ADJACENT electrodes pairs



ALTERNATE electrodes pairs



- Bipolar & Biphasic sequence with 1800V output
- Pulse train duration is < 250 mSec
- 1 Ablation = 3 applications
- 10 Seconds between applications
- No energy between electrodes 1 and 10



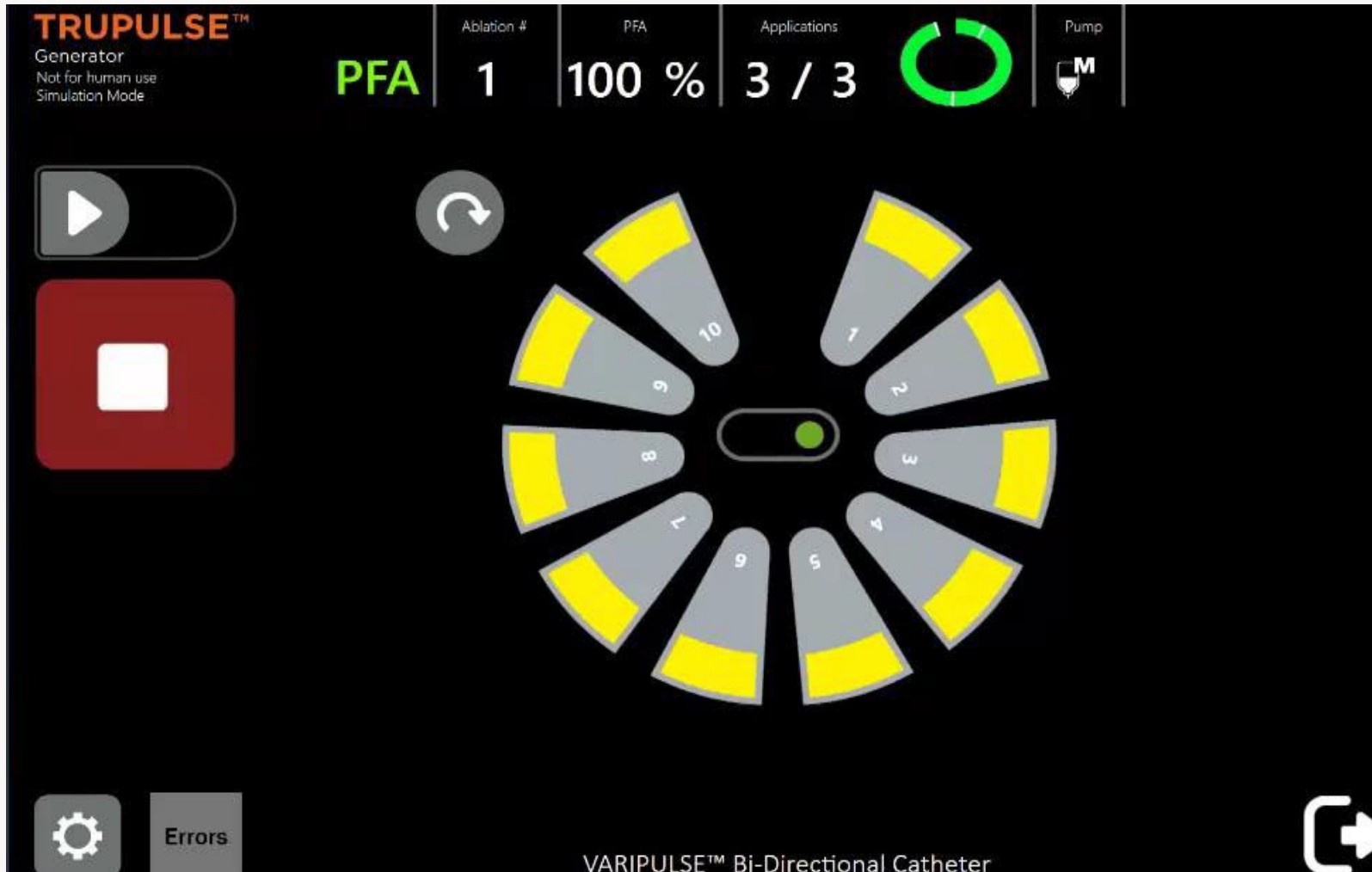
Application 1 Application 2 Application 3

Ablation

4
Steps
to
Create
PVI

VARIPULSE™ Platform: TRUPULSE™ Generator

DESCRIPTION



Simple TRUPULSE™
Generator User Interface

Highly automated and
streamlined

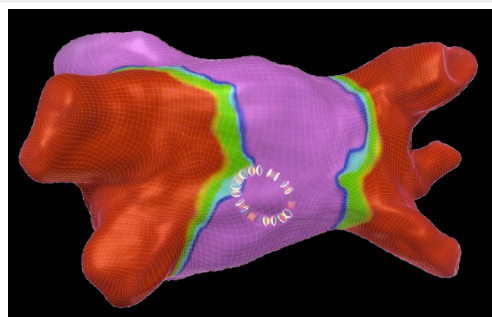
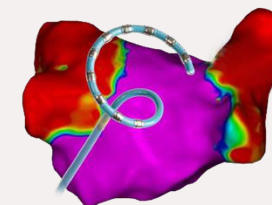
Easily toggle electrodes,
ablation on, and other
functionalities

Clear communication of
parameters during
ablation

VARIPULSE™ Platform: CARTO™ 3 System V8

DESCRIPTION

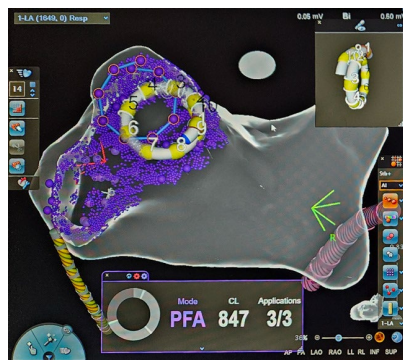
*Integrated by design, the **VARIPULSE™ Platform** delivers these key differentiators as an integrated PFA mapping system*



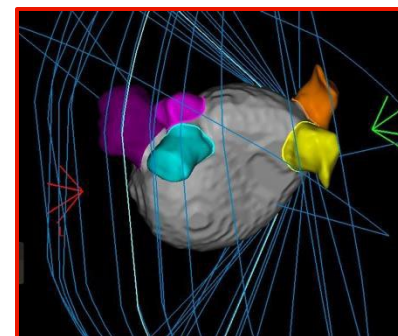
Integrated mapping and accurate **visualization** of the VARIPULSE™ Catheter in the CARTO™3 System



Tissue Proximity Indication (TPI) on the VARIPULSE™ Catheter electrodes for optimal ablation delivery



CARTO VISITAG™ Module precisely showing where energy is delivered and helps to identify potential gaps



CARTO SOUND™ FAM and ICE integration enabling a Zero Fluoro workflow, including automatic creation of the LA anatomy

VARIPULSE™ Platform

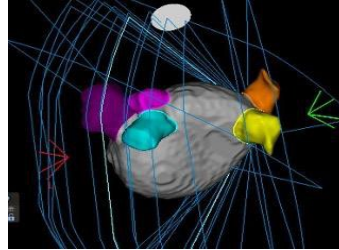
VARIPULSE™ Ablation Workflow with CARTO™ 3 System V8

DESCRIPTION

1

Create Anatomy

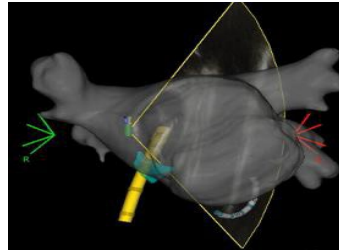
Create the left atrium (LA) map using **CARTOSOUND™ FAM** and/or Advanced Diagnostic of Physician's choosing.



2

Transseptal

Use the 8.5 Fr **VIZIGO® Sheath** for transseptal puncture.



3

TPI Calibration

Calibrate TPI as the **VARIPULSE™ Catheter** is placed in the LA.



4

Catheter Positioning

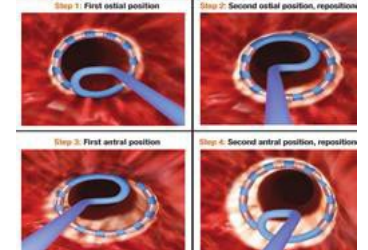
Utilize TPI for catheter positioning in the Pulmonary Veins (PV), to confirm **Tissue Proximity (CARTO™ 3 V8 Feature)** on several electrodes.



5

Pulmonary Veins Isolation (PVI) Ablation

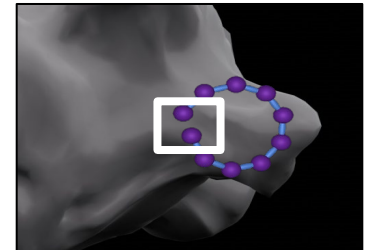
Perform PVI with 4 ablations per vein, repositioning the **VARIPULSE™ Catheter** between each ablation.



6

Gap Checks

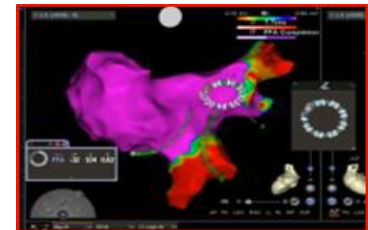
Use **VISITAG** features on **CARTO™3 System** to identify potential gaps.



7

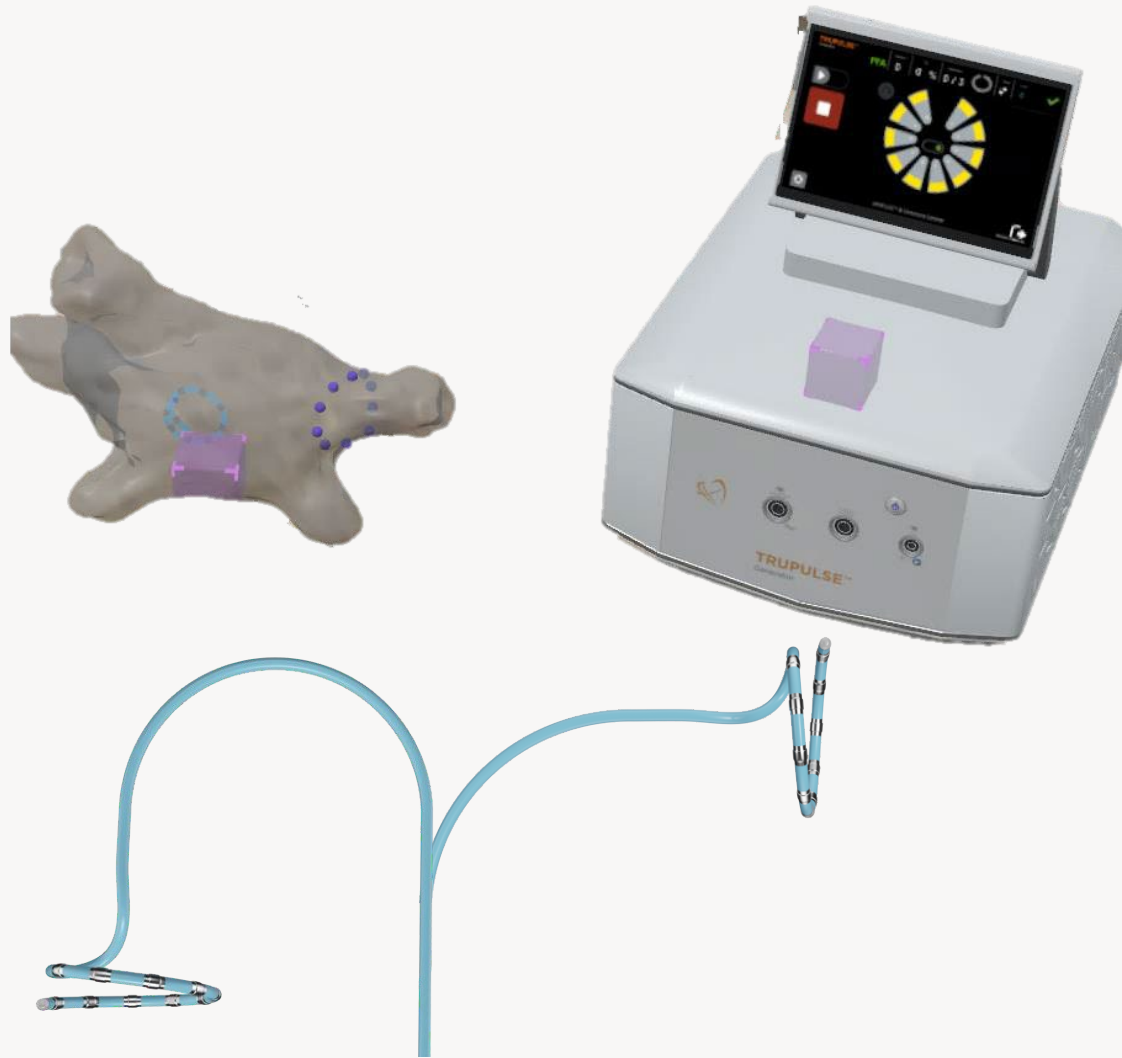
Touch-ups (As Needed)

Touch-up with the **VARIPULSE™ Catheter** as needed.



Key Takeaways from VARIPULSE™ Platform

DESCRIPTION



Integration is the key:

CARTO™ 3 System visualization for accurate placement of the VARIPULSE™ Catheter and electrodes

Contact Matters:

Enhanced TPI on each electrode visualizing tissue contact and PFA Tags to catalog lesions

Unique recipe:

TRUPULSE™ Generator delivers proprietary high voltage waveform to VARIPULSE™ Catheter to allow deep sedation protocol during procedure

VARIPULSE™ Platform

RESULTS

Clinical Impact: admIRE₆ and insPIRE_{7,8,9,10}

The insPIRE and admIRE clinical studies, using the VARIPULSE™ Catheter both reported **no device-related primary adverse events (PAEs)** during the procedures at 12 months follow up.

No PV stenosis, esophageal thermal lesions, AE fistula, TIA, myocardial infarction and thromboembolism.

The VARIPULSE™ fully integrated platform with 3D electro-anatomical mapping provides information on electrode-tissue contact, ensuring quality lesion formation resulting in low fluoroscopy time.

Favorable safety profile

admIRE Trial

2.9% primary adverse events*

*admIRE trial: N=277. Adverse events could include pericarditis, tamponade, TIA/stroke, access complications.

insPIRE Trial

0% primary adverse events*

*insPIRE trial: n=176 with ≥ 4 ablations per vein. Adverse events could include pericarditis, tamponade, TIA/stroke, access complications.

Full CARTO™ 3 System integration minimizes fluoroscopy exposure

admIRE Trial

7.1 minutes mean fluoroscopy time

When used with CARTO™ 3 System and intracardiac ultrasound.

insPIRE Trial

7.8 minutes mean fluoroscopy time

insPIRE trial n=176 with ≥ 4 ablations per vein.

12-month effectiveness demonstrated

admIRE Trial

85% peak 12-month effectiveness with 73-94 PFA applications*

admIRE trial: n=85.

insPIRE Trial

80% 12-month freedom from AF/AT/AFL with optimal PF applications*

*insPIRE trial: n=176 with ≥ 4 ablations per vein.

Short ablation times

admIRE Trial

31 minutes median PF ablation time

In the admIRE study.

insPIRE Trial

27 minutes mean PF ablation time

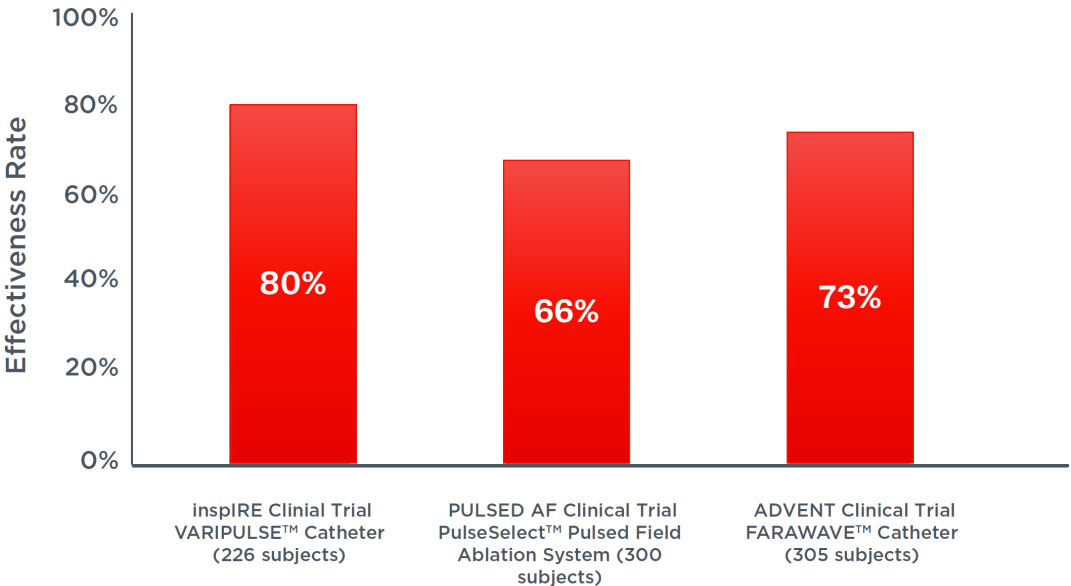
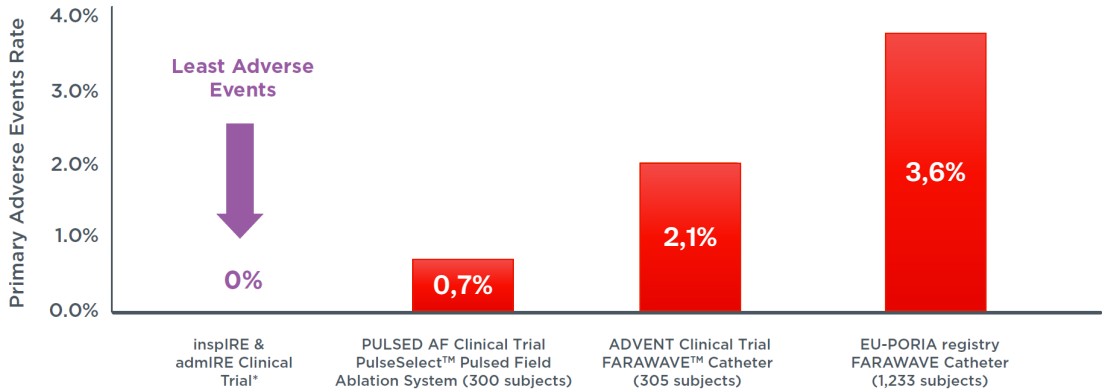
insPIRE trial n=176 with ≥ 4 ablations per vein.

Clinical studies have demonstrated that catheter ablation using PFA is highly effective with high procedure success, the creation of larger lesions when compared to RF ablation and robust freedom from arrhythmia at 12 months.

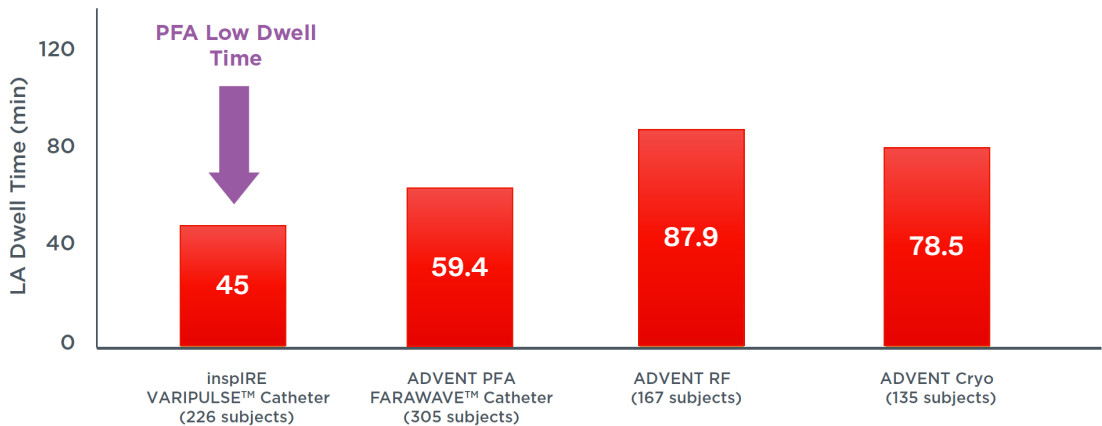
Catheter ablation using the PFA system was confirmed to be effective and appears to have shorter procedure time and catheter dwell time.

Safety, Effectiveness and Efficiency Overview VS main clinical evidence from competitive technology

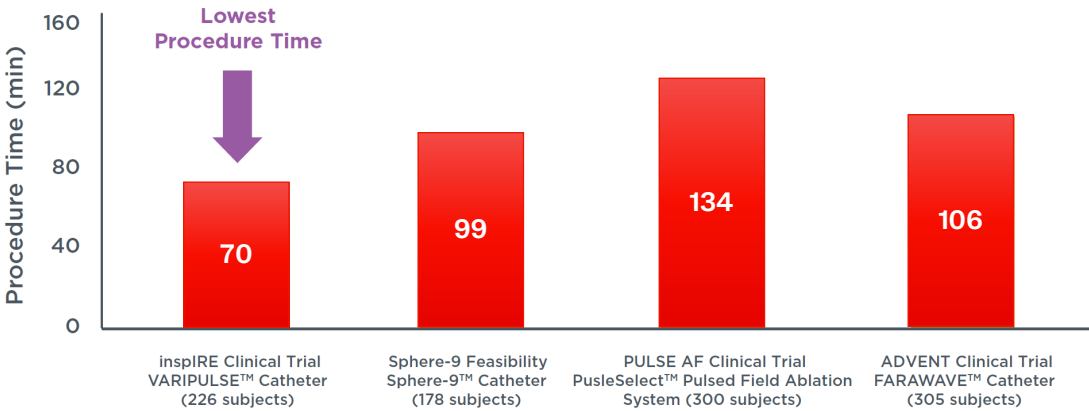
12-Month Primary Adverse Events



Clinical Trial LA Dwell Time Comparison Across Catheter Types



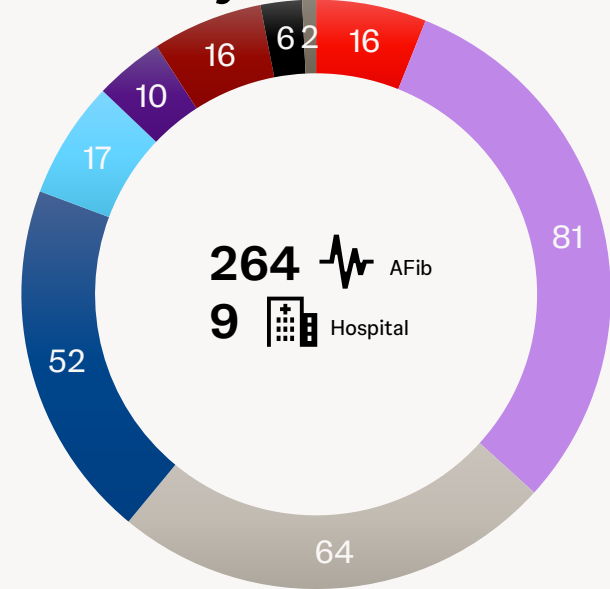
Mean Procedure Time (min) Comparison Across PFA Clinical Studies



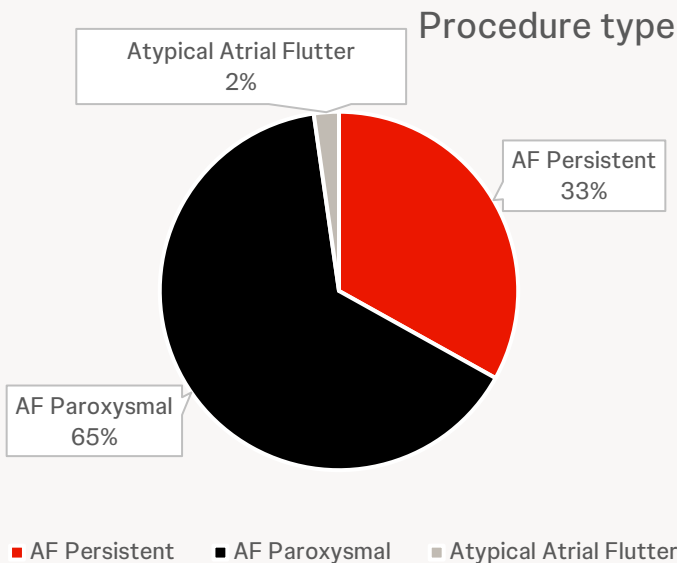
Early Italian Experience 2024

RESULTS

Activated centers and procedures in only 4 months



- Miulli
- Ospedale Ancona
- Niguarda
- Ospedale Piacenza
- Ospedale Sassari
- San Donato
- Cardiologico Monzino
- Mediterranea
- Ospedale Bolzano



70 minutes

33.2 minutes

26.1 minutes

96%

7.5 minutes

23.6

Average Skin to skin

Average Dwell time

PF Ablation time

First pass Isolation

Mean fluoroscopy time

Average PF Sessions

Varipulse™ Launch at AIAC National Congress

4 Key Opinion Leader

>70 Expert electrophysiologists

Key messages

- ✓ Integration for Effectiveness
- ✓ Versatility in Treatment
- ✓ Learning Curve & Efficiency
- ✓ Revolutionizing Workflow

Integration is the key

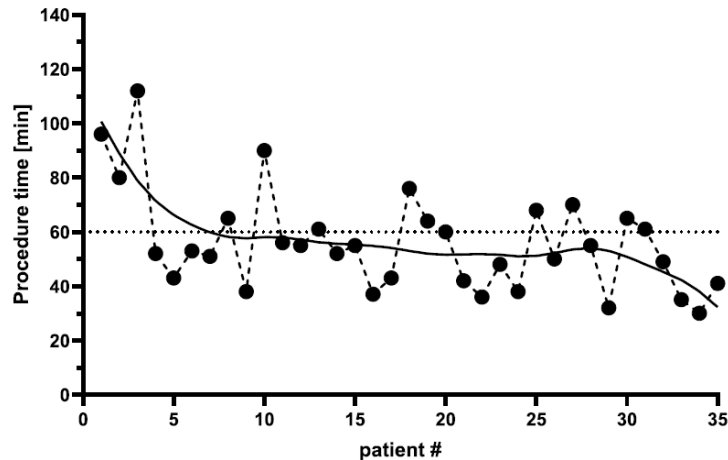
WHY VARIPULSE™ IS CONSIDERED INNOVATIVE

Near-zero fluoroscopy workflow for pulmonary vein isolation in atrial fibrillation using a variable loop, 3D-integrated circular PFA catheter (Varipulse™): initial single-center experience with the first 35 patients.¹⁴ Journal of Interventional Cardiac Electrophysiology. 2025

Borlich M, et al.

Objective

Assess the procedural characteristics, safety, and acute efficacy of pulmonary vein isolation (PVI) using the VARIPULSE™ PFA catheter in patients with AF, while specifically evaluating a near-zero fluoroscopy workflow to minimize radiation exposure during the procedure.



Take Home Messages

“The VARIPULSE™ Pulsed Field Ablation system **enables efficient, nearly fluoroscopy-free atrial fibrillation ablation**”

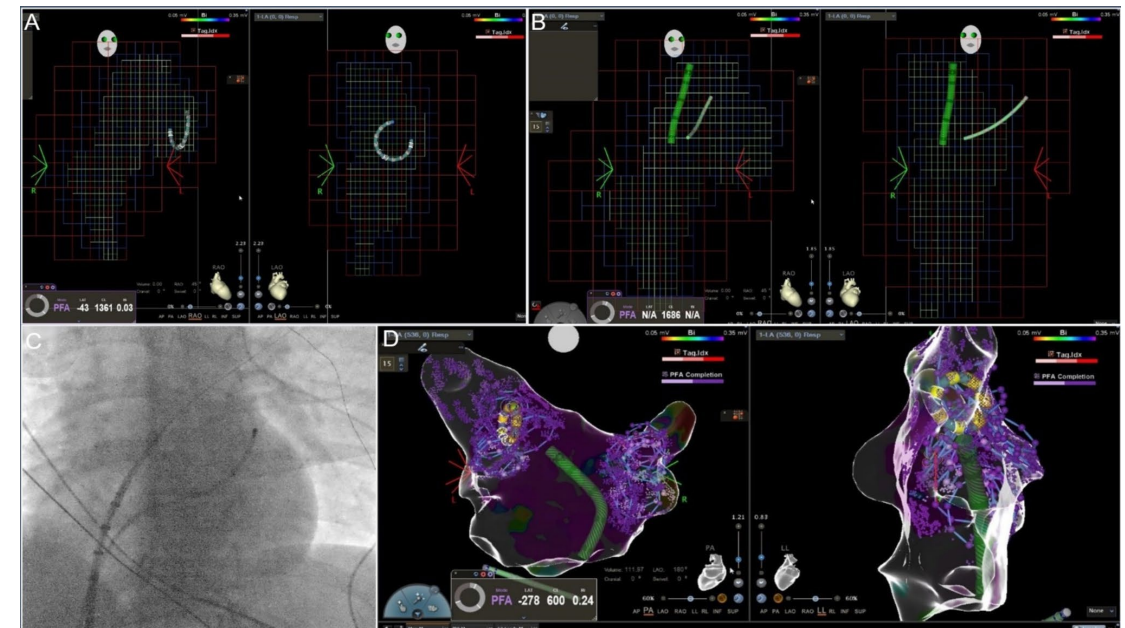
It achieved effective pulmonary vein isolation (PVI) with minimal radiation exposure and no major complications



Martin Borlich, MD

Results

- ✓ Median fluoroscopy time was 0.8 min
- ✓ Total median procedure time 53 min
- ✓ Median LA dwell time 38 min
- ✓ Median fluoroscopy dose 20.4 $\mu\text{Gy}m^2$
- ✓ Pulmonary vein isolation was achieved in 100% of cases



Contact Matters

WHY VARIPULSE™ IS CONSIDERED INNOVATIVE

Clinical Importance of Tissue Proximity Indication During Pulsed Field Ablation for Atrial Fibrillation: Insights from Initial Experience.¹⁵ Heart Rhythm. 2025

Okumura Y, et al.



Yasuo Okumura, MD

Consistent TPI-based contact during PFA was strongly associated with distinct chronic transmural lesions, emphasizing the of tissue contact in optimizing circumferential lesion formation with circular PFA catheters.

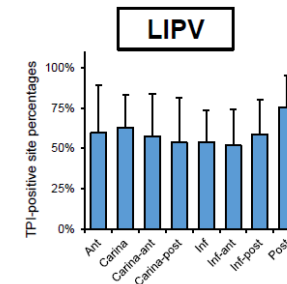
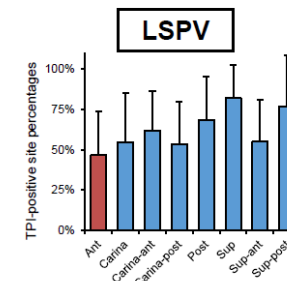
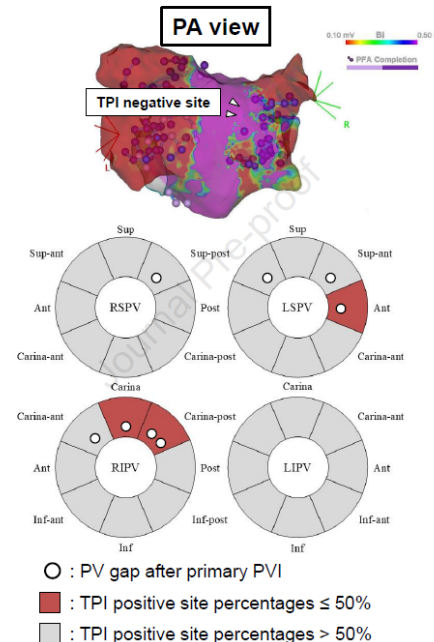
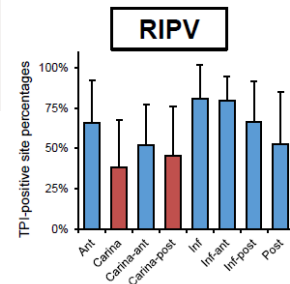
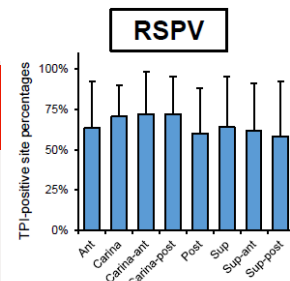
Objective

Evaluate Clinical Feasibility of Tissue Proximity Indication (TPI) and its relationship with acute Pulmonary Veins (PV) reconnection

J&J MedTech

Take Home Messages

“Critical role of optimizing TPI-based tissue contact to ensure the formation of effective, distinct transmural lesions, particularly in areas with a thickened left atrial wall.”



Results

- ✓ Primary Pulmonary Veins Isolation Success (PVI) was achieved in 81% patients and 94% Pulmonary Veins (PV)
- ✓ **PV gaps were associated with higher bipolar voltage and lower TPI-positive site percentages**
- ✓ The TPI-positive site percentages significantly increased after 7 cases of learning-curve phase

Life Science Excellence Awards

Contact Matters

WHY VARIPULSE™ IS CONSIDERED INNOVATIVE

Application repetition and electrode-tissue-contact results in deeper lesions using a pulsed-field ablation circular variable loop catheter.¹⁶ Europace. 2024

Di Biase L, et al.



Luigi Di Biase, MD

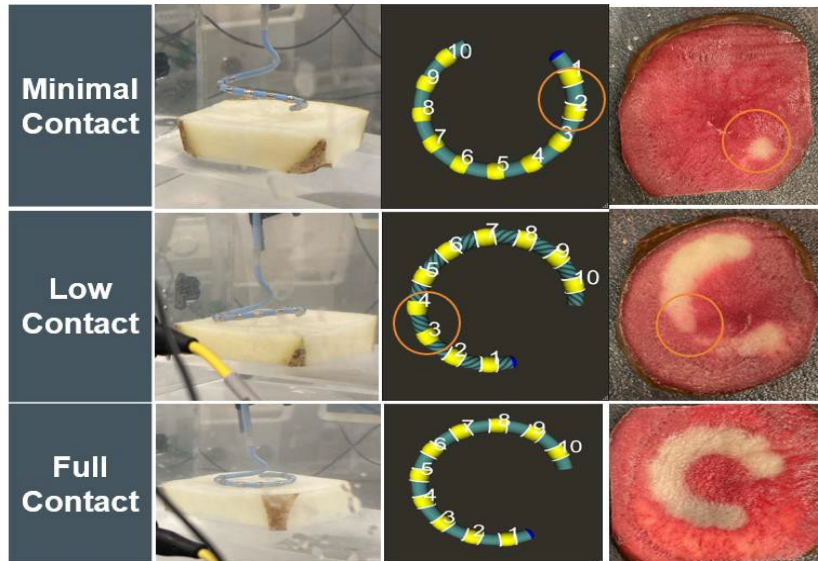
These findings indicate that endpoints for effective PFA are related more to PFA biophysics than to mere EGM attenuation.

Objective

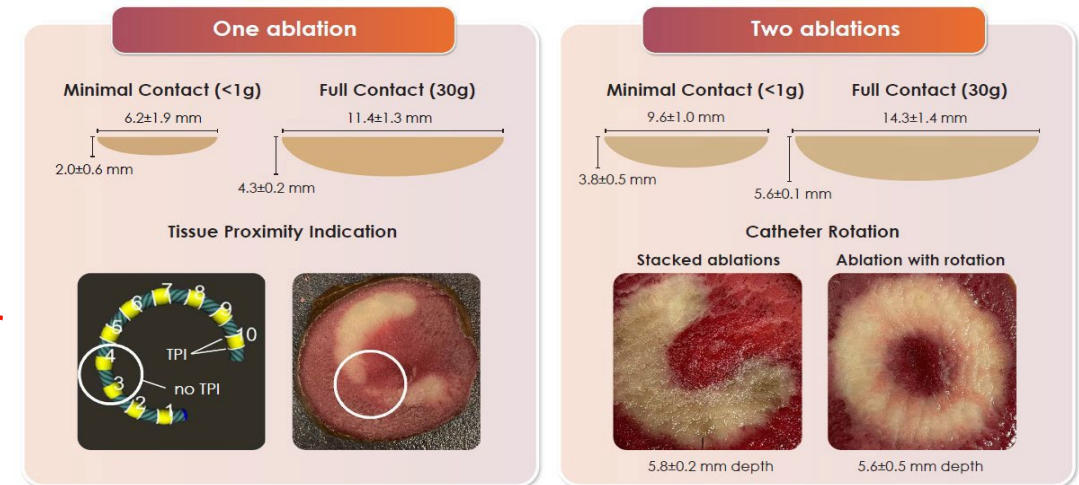
To evaluate the impact of application repetition and catheter-tissue contact on lesion formation during PFA.

Take Home Messages

“Pulsed-field ablation delivered via a circular catheter showed that **both repetition and catheter contact** led independently to deeper lesion formation”



PFA lesion depth is determined by contact and repeated ablation



Key takeaway

- Lesion depth and width increases with contact and application repetition.
- TPI corresponds to tissue contact.
- Ablation repetition with rotation results in equivalent depth.

Unique Recipe

WHY VARIPULSE™ IS CONSIDERED INNOVATIVE

Deep sedation protocol during atrial fibrillation ablation using a novel variable loop biphasic pulsed field ablation catheter.¹⁰ Europace. 2023

Grimaldi M, et al.



Our deep sedation protocol proved safe and effective, yielding positive patient feedback and adequate sedation scores, making it a viable alternative to general anesthesia.

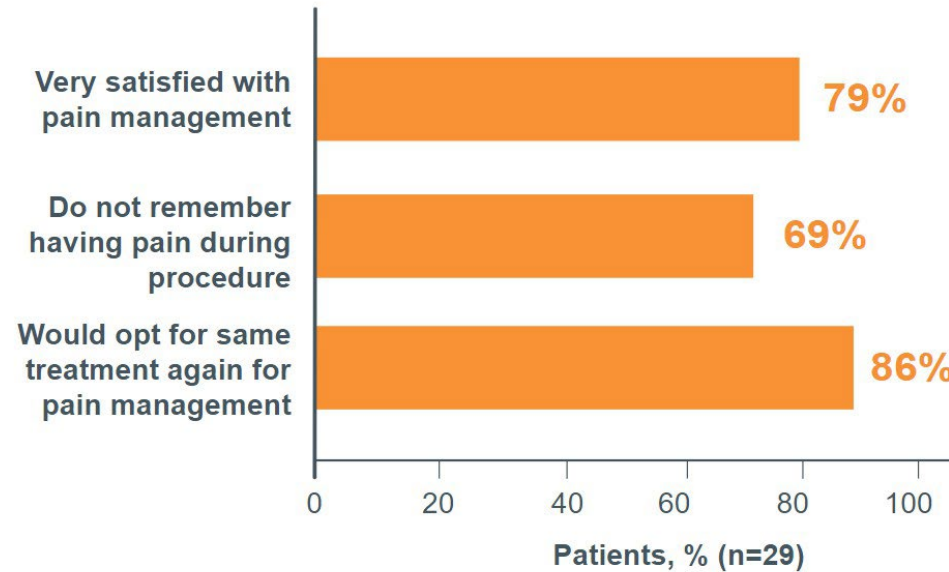
Massimo Grimaldi, MD

Objective

To report the data concerning our deep sedation protocol used in 29 participants enrolled in the insPIRE study.

Take Home Messages

“This study shows deep sedation is safe and effective in pain management during pulsed field ablation for Paroxysmal Atrial Fibrillation”



Results

- ✓ The deep sedation protocol was used in all patients; **no procedural complications reported**
- ✓ Anesthetic consultant supervision not required for experienced operator
- ✓ **No muscle contractions** or transient cough were observed
- ✓ **Positive patient feedback** regarding sedation and pain management provided by most participants

Thank you

Available Material



VARIPULSE Clinical Evidence



VARIPULSE ODP



VARIPULSE Platform Brochure



VARIPULSE Platform Publication List



VARIPULSE Procedural Workflow Video



VARIPULSE Value Brief

References

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11. Verma A, Haines DE, Boersma LV, et al. Pulsed Field Ablation for the Treatment of Atrial Fibrillation: PULSED AF Pivotal Trial. Circulation. 2023;147(19):1422-1432.
12. Reddy VY, Gerstenfeld EP, Natale A, Whang W, Cuoco FA, Patel C, Mountantonakis SE, Gibson DN, Harding JD, Ellis CR, Ellenbogen KA, DeLurgio DB, Osorio J, Achyutha AB, Schneider CW, Mugglin AS, Albrecht EM, Stein KM, Lehmann JW, Mansour M; Pulsed Field or Conventional Thermal Ablation for Paroxysmal Atrial Fibrillation. ADVENT Investigators. N Engl J Med. 2023 Nov 2;389(18):1660-1671. doi: 10.1056/NEJMoa2307291. Epub 2023 Aug 27. PMID: 37634148 Clinical Trial.
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15. Okumura Y., et al. Clinical Importance of Tissue Proximity Indication During Pulsed Field Ablation for Atrial Fibrillation: Insights from Initial Experience. Heart Rhythm. 2025
16. Di Biase L., et al. Application repetition and electrode-tissue-contact results in deeper lesions using a pulsed-field ablation circular variable loop catheter. Europace. 2024